



Customer Case Study

Number one gas company saves thousands per year using Actify SpinFire™ Professional CAD viewing solution

Alliance Gas Systems, Inc.

Michigan based Alliance Gas Systems, Inc. (AGS), manufactures and develops equipment and technology for gas assisted injection molding. Seven years ago Alliance was a mere 'P.O. Box number', yet thanks to their unique positioning in the market place, AGS now ranks as number one in North America for gas assisted injection molding technology.

Business Challenge

Use of multiple CAD software systems for manufacturing development is common throughout the design cycle. Yet the business challenge remains for the manufacturer whether to purchase all formats – a costly investment – or to find a less expensive means to view and share CAD data. A paralleled concern is how to stay number one in the competitive marketplace. Steve VanHoeck, Vice President of AGS, Inc. found the necessity of owning native CAD a burden to the design process, and a hindrance toward production expediency.

Actify Solution

VanHoeck solved these issues in 2001 with the purchase of Actify SpinFire™ Professional, a 3D CAD viewing solution. With this one program, VanHoeck opens most any major CAD file for review, annotation, and markup and then, promptly sends the files back to the manufacturer with the needed critical design recommendations. Actify's SpinFire Pro relieves VanHoeck of purchasing all native CAD software, and in the end provides him an estimated cost savings of \$5 – 7,000 per year. "These features are dramatic in allowing us to quickly (and economically) service our customers, which puts us ahead of our competitors with respect to service, and that's what it's all about," says VanHoeck.



Implementation

AGS currently has 4 seats total of SpinFire Pro, which run on an IBM Windows 2000 platform. Van Hoeck is extremely pleased with the overall offering of SpinFire Professional—including price, functionality, ease of use and customer service. VanHoeck says, "I have been particularly impressed by the responsiveness and dedication from the Actify support team on issues – on the few occasions where they have occurred. The program has worked very well.. keep up the good work!"

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